



The San Diego Rowing Club

Monday Mar 11, 2019 Board of Directors Meeting Minutes

The meeting convened at the Garty Pavilion and the following in **bold** were in attendance:

President **Dan O'Neill**

1st Vice-President **Tricia Draminski**

2nd Vice-President **Mikella Robinson**

Captain **Jane Pederson**

Treasurer **Jeff Evans**

Secretary **Willard Foss**

Lieutenant **Ann Boston**

Lieutenant **Mark Rose**

Lieutenant **Emil Wohl**, Junior's President (voting)

Director of Rowing/Operations **Chris Callaghan** (non-voting)

Guests: None

Agenda

I. Call to Order (6:15 pm)

Quorum present.

II. Approval of Minutes and Consent Agenda Reports

February's minutes approved with the modification that the Erg-a-thon raised \$35,450

III. Staff Reports

- a. Junior's Report – attached below
 1. \$35.5k raised by Erg-a-thon
- b. Director of Operations Report – attached below
 1. Total cash on hand is \$786k, collecting past dues
 2. Updated total membership is 321
 3. Second quote for roof from Highland Roofing, third quote expected
 4. \$120k in budget for roofing costs
 5. All new boats, 2 sets of oars, and 8 sets of sculling riggers purchased
 6. Two 8's (Endeavor and Ray Ray) and two 4's yet to be sold
- c. Captain's Report – attached below
- d. Treasurer's Report– no report
 1. 2019 budget: Chris copied items from 2018 budget to populate a prospective 2019 budget in QuickBooks. Dan and Chris set conservative goals for all items to arrive at estimates of approximately \$1.2M of revenue, \$919k operating expenses and \$274k net income projected for 2019. Total compensation for 2019 is budgeted to be \$34,000 per month.
 2. Starting in September of this year, the club will pay non-exempt employees on an hourly basis with proper breaks and overtime pay, where they are currently paid on 9-month salaried

contracts. Chris to implement a timekeeping application. Dan to meet with ZLAC board member to understand how they implemented a similar change recently.

V. Committee Reports

- a. Capital Committee – no report
- b. Fundraising Committee (Mark)
 1. Erg-a-thon raised \$35,450 in donations
 2. Thank-you letters have been sent to last year's donors
 3. Gala auction item request sent
 4. Boat naming for new men's 8+: email with request for names and donations sent
- c. Volunteer Committee (Ann)
 1. Boathouse cleanup rescheduled to Saturday May 4th
 2. Invitations sent and everything booked for Gala on April 13th
 3. Tickets now available for sale. A reminder email will be sent.
- d. Development Committee
 1. Development committee held first meeting on Feb 12th. Committee is chaired by Ed Parish and is further comprised of Mark Rose, Randy Hanna, Zack Johnson (UCSD), Dan O'Neill and Laura Colburn.
 2. Randy submitted two plans, one for the remodel and one for the refurbishing of the bathrooms. Remodel provides for more bathroom, locker and shower space but would require significant plumbing upgrades, city permits and about 4 months of construction. Refurbishing would entail upgrades including new tile, lockers, fixtures and skylights with minimal down time and at a lower cost. The board unanimously preferred the refurbishing proposal in light of a possible building upgrade in the near future. Dan to give Randy the approval to develop detailed plans for the refurbishing.
 3. Zack requested access to the showers for occasional use by his rowers and would be willing to donate funds for that access. The board is willing to consider his request.
- e. IRC report
 1. Site agreement has not yet been signed by the colleges.

VI. Old Business

- a. Title I (Mikella)
 - a. Mikella forming a group to start Title I outreach
 - b. Her experience is that Title I activities should be started gradually
 - c. Jane and Dan recommend approaching the YMCA as a part to getting started. Dan will meet with Tom Feder of the National City Boathouse to approach the YMCA about Title I funding of rowing.
 - d. Chris suggested special summer camp for Title I kids.
- b. Juniors (Emil)
 - a. Excelsior Award to be awarded at Junior's banquet
- c. Crew Classic Trophy (Chris)
 - a. Trophy sponsored by SDRC to be awarded to winning high school men's boat
 - b. Name of trophy is "Garty Family Trophy Presented by the SDRC," which we all agreed is a mouthful
 - c. Existing trophy needs to be refurbished and requires a plaque

VII. New Business

- d. Offsite
 - a. Dan recommends a BOD offsite to arrive at a vision and plans for the future direction of the club. Board agrees.

- b. Board agrees to date of May 11, 2019 from 8:30 am – noon
- c. A facilitator is required, board members to gather recommendations

VIII. Adjourn (7:35 pm)